

Question and Answer

Question 1: There are quite a few manufacturers who make brocade compatible cables and transceivers. I can provide those, but not the Brocade specific stuff at the end of this request. Will you split the quote or consider partial responses?

Answer : No. This procurement is approved Brand Name Sole Source procurement for reasons stated in the Justification and Approval (J&A) attachment to the synopsis/solicitation. Additionally, buying from a single vendor solution would eliminate multi-vendor problems as a point of friction in the resolution of issues going forward. Having Brocade warrantied equipment means having Brocade support when a product/system functionality issue arises.